

## QUARTERLY FINANCIAL STATEMENTS

Published in accordance with Section 61(3) of the Banking and Financial Services Act, 1994

Take note that the financial statements on a month on month basis are available on request at every branch of our bank

BALANCE SHEET	Quarter Ended 30th Sept 2015	Quarter Ended 31st Dec 2015
	ZMW'000	ZMW'000
<b>ASSETS</b>		
Notes and coins	66,876	82,054
Balances with Bank of Zambia	123,396	149,414
Balances with banks and other financial institutions in Zambia	14,258	21,309
Balances with banks and other financial institutions abroad	105,363	148,763
Investments in securities	57,952	67,323
Loans and advances (net of Capitalised interest on non - performing loans and allowances for loan losses)	493,670	470,635
Interbranch	3,046	3,515
Fixed assets	36,493	37,726
Other assets	61,450	71,501
<b>Total Assets</b>	<b>962,504</b>	<b>1,052,240</b>
<b>LIABILITIES</b>		
Deposits	694,573	799,316
Balances due to banks and other financial institution in Zambia	36,500	29,748
Balances due to banks and other financial institution abroad	103,684	99,087
Other liabilities	16,832	13,606
Shareholders' equity	110,915	110,483
<b>Total liabilities and shareholders' equity</b>	<b>962,504</b>	<b>1,052,240</b>
Off balance sheet items		
Contingent liabilities	58,348	64,353
	<b>58,348</b>	<b>64,353</b>

STATEMENT OF LIQUIDITY POSITION	31st Dec 2015
	ZMW'000
<b>(i) DEPOSIT LIABILITIES AND BILLS PAYABLE</b>	
1. Demand deposits	352,534
2. Savings deposits	80,348
3. Time deposits	366,434
4. Bills payable	115
Total liabilities to the public and bills payable	799,431
<b>(ii) TOTAL DEPOSIT LIABILITIES AND BILLS PAYABLE AT THE END OF THE PREVIOUS QUARTER</b>	<b>694,695</b>
<b>(iii) LIQUID ASSETS</b>	
1. Gold coins & bullion	
2. Notes & coins which are legal tender in Zambia	82,054
3. Balances at Bank of Zambia	
(a) Current account	15,112
(b) Statutory deposits account	134,302
(c) OMO deposits	-
(d) Other balances	-
4. Treasury bills issued by the Government of the republic of Zambia (including those held as collateral for the Clearing House)	62,630
5. Money at call with any other bank	-
6. Bills of exchange and promissory notes eligible for discount at Bank of Zambia	
7. Local registered securities which are issued or guaranteed by Government of the Republic of Zambia and which have a final maturity date of not more than six years (at book value) and such other securities as the Minister may have approved	4,587
8. Items in transit between banks, branches and head office of bank	11,309
<b>Total Liquid assets</b>	<b>309,994</b>
<b>(iv) RATIOS</b>	
1. Liquid assets (items 2, 3 (a), 3 (c) and 4 as a percentage of total deposit liabilities and bills payable)	19.99
2. Total liquid assets as a percentage of total deposit liabilities and bills payable	38.78
3. Total liquid assets as a percentage of total deposit liabilities and bills payable at the end of the previous quarter	37.77

INCOME STATEMENT	Quarter Ended 31st Dec 2015	Year to Date 31st Dec 2015
	ZMW'000	ZMW'000
<b>Interest income from:</b>		
Loans & overdrafts	24,826	89,328
Banks and financial institution	155	700
Securities	3,263	11,932
Other	-	-
<b>Total interest income</b>	<b>28,244</b>	<b>101,960</b>
<b>Interest expense</b>		
Deposits	13,020	45,106
Paid to banks and financial institution	5,545	13,881
Shareholders Loans	-	-
Other	73	199
<b>Total interest expense</b>	<b>18,638</b>	<b>59,186</b>
<b>Net interest income</b>	<b>9,606</b>	<b>42,774</b>
Provision for loan losses	927	(651)
<b>Net interest income after provision for loan losses</b>	<b>10,533</b>	<b>42,123</b>
<b>Non interest and other income</b>		
Commissions fees and service charge	8,103	27,965
Foreign exchange		
- Fees from foreign exchange transactions	93	207
- Realised trading gains (losses)	5,322	15,456
- Unrealised trading gains (losses) from forex holding	1,275	6,305
Dividend income	-	-
Other	615	1,807
<b>Total non-interest income</b>	<b>15,408</b>	<b>51,740</b>
<b>Net interest and other income</b>	<b>25,941</b>	<b>93,863</b>
<b>Non-interest expense</b>		
Depreciation	1,881	6,972
Other	24,723	86,589
<b>Total non-interest expense</b>	<b>26,604</b>	<b>93,561</b>
Income before taxes and extraordinary items	(663)	302
Taxation	(232)	120
Income after taxation	(431)	182
Extraordinary items	-	-
Income after Taxation and Extra-ordinary items	(431)	182
<b>Net Income</b>	<b>(431)</b>	<b>182</b>

STATEMENT OF CAPITAL POSITION	31st Dec 2015
	ZMW'000
<b>I. PRIMARY (Tier 1) CAPITAL</b>	
(a) Paid-up common shares	95,915
(b) Eligible preferred shares	-
(c) Contribution surplus	49,725
(d) Retained earnings	(44,391)
(e) General reserves	-
(f) Statutory reserves	5,000
(g) Minority interests (common shareholders' equity)	-
<b>(h) Sub-total</b>	<b>106,249</b>
<b>LESS:</b>	
(i) Goodwill and intangible assets	-
(j) Investments in unconsolidated subsidiaries and associates	-
(k) Lending of a capital nature to subsidiaries and associates	-
(l) Holding of other banks' or financial institutions' capital instruments	-
(m) Assets pledged to secure liabilities	-
<b>Sub-total(A) (items i to m)</b>	<b>-</b>
<b>OTHER ADJUSTMENTS:</b>	
Provisions	
Assets of little or no realisable value	(106)
Other adjustments (specify)	
<b>(n) Sub-total (B) - (Sub total A above + Other adjustments)</b>	<b>(106)</b>
<b>(o) Total primary capital (h-n)</b>	<b>106,143</b>
<b>II. SECONDARY (Tier 2) CAPITAL</b>	
(a) Eligible preferred share (Regulations 13 and 17)	-
(b) Eligible subordinated term debt {Regulation 17 (b)}	-
(c) Eligible loan stock/capital {Regulation 17 (b)}	-
(d) Revaluation reserves {Regulation 17 (a)}(maximum is 40% of revaluation res)	-
(e) Other {Regulation 17 (a) specify}	1,694
<b>(f) Total secondary capital</b>	<b>1,694</b>
<b>III. ELIGIBLE SECONDARY CAPITAL</b>	<b>1,694</b>
(the maximum amount of secondary capital is limited to 100% of primary capital)	
<b>IV. ELIGIBLE TOTAL CAPITAL {I(o)+III} (Regulatory capital)</b>	<b>107,837</b>
<b>V. MINIMUM TOTAL CAPITAL REQUIREMENT:</b>	<b>104,000</b>
(The higher of 104,000 or 10 % of total on and off balance sheet risk-weighted assets as established in the First schedule)	
<b>VI. EXCESS (DEFICIENCY) (IV minus V)</b>	<b>3,837</b>
<b>RISK BASED ASSETS</b>	<b>634,865</b>

Charles H. de B Carey  
Chief Executive Officer

Louis Kabula  
Chief Financial Officer